

Join Us



WHEATLAND
— R E A L T Y —

Local. Different. Better.

LOCAL
DIFFERENT
BETTER

OUR HISTORY

The company was established in 2006 by Nicole Tudisco. The name originated from our physical location in Wheatland Township and stuck because it was anything but corporate. We feel it resonates a sense of Americana, and what's more American than the dream of homeownership.

Nicole was licensed in 2004 and in the first 2 years went from joining a one-person independent brokerage to a large national franchise. Both left her feeling frustrated and believing she could do better. Originally, there were no plans to expand the company beyond her and her husband Tony who joined her in 2006. However, after surviving the crash of the 2008 era, when many other

agents did not, we decided to grow our team. We missed the camaraderie from the office environment and had gained a lot of knowledge we wanted to share.

If there is one thing we value at WR, it is transparency. Nicole experienced time and time again that the industry was lacking this non-negotiable trait. Our philosophy is simple and genuine... we do real estate the right way - even if other approaches are more profitable. We call it **Intentional Integrity™**.

This is not only true for our clients but also our family of agents.

If you are looking for a brokerage that is technology savvy, offers hands on training & support and with community values, then we would like to meet you!



View our video series at www.Wheatland-Realty.com/careers

THE BRAND OR THE AGENT?

In the old days Realtors had very few choices when it came to which company to sign with. Now, in the modern age of Real Estate there are thousands of brokerages scattered throughout the U.S. and the world. You might be tempted to go with the large national brand. The big recognizable logo will give you instant credibility and tons of leads right? Well, if that were true there is no reason that our company should even be here. If you look around you will also find that some of the national brands are allowing agents to sub-brand themselves separate from the brokerage. So, if the brand was so important why would they all want to self-brand?

We don't fill you full of hype and empty promises. There is not one single marketing item or online resource that will build your business. You are the driving force behind your success, you the entrepreneur, and we will help you achieve your goals! We will do this by providing years of experience coupled with professional, candid and transparent support.

Clients will choose you, not the company you work for. Offices don't sell homes, people do.

"I would definitely recommend this brokerage for both new and experienced agents! One of the reasons that I enjoy being a realtor with Wheatland is the knowledge, tips, and ideas shared in meetings.... it's not just coffee talk for realtors which is something I really appreciate being a busy woman on the go! I also love that I am able to grow without restrictive boundaries and yet still receive help when needed, and of course I love that I am paid in a timely fashion. There is definitely something to be said about working for a local brokerage vs a corporate chain and Wheatland Realty is a class act."

- Shawna M



BETTER AGENTS... NOT BIGGER OFFICES

Education & training is a passion of ours! It's the only way to add value and keep your competitive edge in the marketplace. We will support you in the following ways:

- Brian Buffini Peak Producer Certified Mentor
- One-on-One Mentoring
- Online Video Conference Training
- Monthly In-Office Training
- Weekly Tips & Advice
- Special Training Events
- Yearly Business Planning Workshop
- 60 Day - Getting Started in Real Estate Program

Whether you are a new or experienced agent, you can be confident that you will get the attention you need to be successful. You will not be just another number.

"As a brand new real estate agent with no experience, it was important for me to join a brokerage where I would not be left to fend for myself in a complex and sometimes intimidating business. Lucky for me I joined Wheatland Realty where that was definitely not the case. Tony and Nicole have been extremely helpful every step of the way, and have taken the time to not only answer all of my questions, but to also provide support, encouragement, and motivation. In addition to Tony and Nicole, the rest of the staff has been extremely welcoming and helpful! With the support of everyone at Wheatland Realty, there are no limits to the success you can achieve!"

- David V



SERVICE & TECHNOLOGY FORWARD

We will always stay current with new technology and strategies to keep you at the top of your game. We will also provide you with the framework to help you reach career milestones. Scaling your business is directly tied to efficiency and systems. You will be supported every step of the way.

- 3D Camera - (in house)
- Paperless Transaction Management
- DocuSign
- Company Branded Website with IDX
- Individual Agent Website Page
- National Syndication
- Professional E-mail
- Cloud Storage Tool Access
- Transaction Coordinator
- Wheatland Realty Signature Experience Platform
- Marketing Materials
- Loaner Program for Signs and Lockboxes

"Wheatland Realty offers first class training and unsurpassed broker support! Nicole and Tony have a passion for real estate that reflects on the whole team. Our office camaraderie is second to none, with an attitude to help each other succeed and prosper! The benefits of being with a boutique brokerage are very rewarding. We give back to the local community, establish lasting client relationships, and continually build the WR presence throughout Chicagoland, all while not relying on a large national name to do so. Coming to Wheatland Realty is by far, the best real estate career decision I have made!"

- Paula U



"I came from an office of over 200 agents and I have found that being at Wheatland Realty is more than just being part of an office. The training programs are excellent and you can always get the support you need. We have a great team who's there to help each other reach their goals!"

- Armanda T

FINANCIAL ADVANTAGES

Keep more of your money, you earned it!

We eliminate the "fluff" and put the control of your hard-earned money back into your hands, where it belongs.

We offer:

- ✓ Very Competitive Commission Structure
- ✓ Room for Growth
- ✓ **NO** Franchise Fees
- ✓ **NO** Hidden Fees
- ✓ Straight Forward and Simple
- ✓ Timely Commission Checks
- ✓ Direct Deposit - One less trip to the bank!



GIVING BACK

We believe that it's our privilege to not only support local charities but to serve them. We are the proud founder of the Bag the Bullies tournament for the Jarrett Payton Foundation as well as Desert Wars & Bake Sale event benefiting Guardian Angel. It's not only about our success, it's about our significance.

"Looking for a real estate brokerage to call home can be daunting, how do you know which is the right one? I can tell you that I knew I had found 'my home' in less than 5 minutes at WR! Nicole & Tony's down to earth attitude and openness attracted me immediately. The accessibility to the Managing Broker & hands on new agent training was something that I wasn't offered at other agencies. Combine that with their state of the art technology, small town values and my mind was made up. During my time at WR my decision has been validated over and over. If you're looking for an agency to just go to work at, any agency will do, but if you're looking for a place to grow and call home, you don't have to look further than Wheatland Realty."

- Sarah D.



- **Jarrett Payton Foundation**
Prevent bullying in our local schools



- **Guardian Angel Community Services**
Sexual assault and domestic violence advocate and shelter



- **Hesed House**
Homeless shelter in Aurora includes transitional houses and emergency shelter



- **Green Harvest Food Pantry**
Smaller, less known, local pantry serving our community



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